

INVESTOR RESULTS RELEASE

Orora announces results for the half year ended 31 December 2014

FINANCIAL HIGHLIGHTS

- Net profit after tax (NPAT) was \$69.1M, up 23.0% on pro forma prior corresponding period (pcp);
- Earnings per share (EPS) was 5.7 cents, up 23.0% on pcp;
- Sales revenue was up 3.4% to \$1.7B;
- EBIT up 14.6% to \$118.4M;
- Operating cash flow was \$117.6M, up from \$108.5M in pcp;
- Final ordinary dividend is 3.5 cents per share (cps) – unfranked and 100% sourced from the conduit foreign income account. Dividend is up 16.7% on pcp, and represents 61.4% payout ratio. The ex-dividend date will be 10 March 2015, the record date will be 12 March 2015 and the payment date 9 April 2015;
- Net debt at 31 December 2014 was \$645M, down from \$694M at pcp. Net Debt at 30 June 2014 was \$636M. Adverse FX impact on net debt at December was \$21.6M.
- Leverage was 2.1 times, down from 2.4x at pcp. Leverage at June 2014 was 2.2x;
- RoAFE was 11.2%, up from pro forma 9.8% at pcp reflecting delivery of increased earnings.

BUSINESS HIGHLIGHTS

- EBIT of \$118.4M, up 14.6% on pcp. Increase driven by benefits from continued on target delivery of cost reduction programs and market share gains in the wine segment within Australasia, and increased sales, improved cost efficiency and FX translational benefits in the North American business. Economic conditions in Australia remained flat while Orora saw early signs of a stronger US and New Zealand economy.
- Australasia EBIT up 10.7% to \$101.0M
 - The Fibre division generated increased earnings on pcp driven by on target delivery of Recycled Paper Mill (B9) cost reduction and innovation benefits and realisation of remaining footprint and cost reduction/efficiency programs;
 - Within the Beverage division, market share gains in the wine segment offset a slight decline in underlying Glass volumes. Beverage Can volumes were in line with pcp;
 - B9 delivered cumulative cost reduction and innovation benefits of \$9.1M; representing \$9.1M of incremental benefits vs. pcp⁶.
- North American EBIT up 20.4% to \$33.6M
 - Landsberg Packaging Solutions (formerly Landsberg Distribution) delivered improved EBIT through organic sales growth, market share gains, a continued focus on securing larger corporate accounts and cost efficiencies. The small bolt on acquisition completed on 1 July 2014 is delivering to expectation;
 - The Manufacturing division generated higher earnings from strong overall operating cost control and improved efficiency, despite slightly lower sales revenue and margin pressures;
 - FX translation benefit on US dollar denominated earnings was \$1.2M on pcp.

| (A\$ mil) | Pro Forma ⁷ | | |
|----------------------------------|------------------------|---------|----------|
| | 1H14 | 1H15 | Change % |
| Sales Revenue | 1,611.5 | 1,666.6 | 3.4% |
| EBITDA ¹ | 154.1 | 166.7 | 8.2% |
| EBIT | 103.3 | 118.4 | 14.6% |
| NPAT | 56.2 | 69.1 | 23.0% |
| EPS ² (cents) | 4.7 | 5.7 | 23.0% |
| Operating Cash Flow ³ | 108.5 | 117.6 | 8.4% |
| Dividend per share (cents) | 3.0 | 3.5 | |
| Net Debt | 694 | 645 | |
| Leverage ⁴ | 2.4x | 2.1x | |
| Gearing | 33% | 31% | |
| RoAFE ⁵ | 9.8% | 11.2% | |

CORPORATE UPDATE

- The Group sold a parcel of surplus land at Botany, New South Wales. There was minimal profit impact from the sale.
- To drive high performance and competitive advantage, the proprietary Orora Way operating model continues to be successfully embedded in all aspects of the business following the launch in July 2014.
- Investor matters:
 - In June 2014, the Board approved a Dividend Reinvestment Plan (DRP). Approximately 10.0% of shareholders participated in the DRP for the final 2014 dividend. There was no discount offered on reinvestment.
 - Following the implementation in October 2014 of two share sale facilities for shareholdings of less than \$3,000, the number of shareholders reduced by more than 10,000 to approximately 47,000.

OUTLOOK

- Orora expects to continue to drive organic growth and deliver on the cost reduction initiatives for the remainder of 2015, with earnings to be higher than reported (on a pro forma basis) in 2014, subject to global economic conditions.

The financial information for the comparative period included in this release has largely been prepared on a pro forma basis. The pro forma information has not been audited.

This report includes certain non-IFRS financial information, including earnings after tax and before significant items, operating cash flow, EBIT and EBITDA before significant items. This information is considered by Management in assessing the operating performance of the business and has been included for the benefit of investors. References to earnings throughout this report are references to earnings before interest, tax and significant items. Certain prior year amounts have been reclassified for consistency with the current period presentation.

¹ Earnings before interest, tax, depreciation and amortisation and significant items

² 1HFY2014 calculated as pro forma NPAT divided by number of shares on issue at 31 December 2014

³ Excludes cash significant items that are considered to be outside the ordinary course of operations and non-recurring in nature. Includes Net Capital Expenditure.

⁴ Calculated as Net Debt / trailing 12 month EBITDA

⁵ Calculated as EBIT / average funds employed. Average funds employed for pro forma RoAFE calculation 1H14 is inclusive of the impact of the Fibre Division impairment (\$209M) booked in December 2013 as though it were part of average funds employed for the six months beginning 1 July 2013.

⁶ The \$3.0 million of B9 paper mill cost reduction benefits delivered during the 12 months in FY14 were realised in the second half (2H14).

⁷ Pro forma 1H14 adjustments have been made to include the impact of additional standalone corporate costs (\$8.5M for six months) and the depreciation reduction from the asset impairment (\$10.5M for six months) as if they had been applicable from 1 July 2013. Additionally, a six month portion (\$4.0M) of the losses taken for onerous recycling contracts at June 2014 has been accounted for as a significant item in 1H14; previously these losses were reported in EBIT.

REVENUE

- Sales revenue of \$1,666.6M was up 3.4% on pcp, driven by:
 - Increased sales in North America – both organically (to existing customers and market share gains) and from the benefit of the bolt on acquisition;
 - Higher Glass sales as a result of previous market share gains in the wine segment and slightly higher beer volume;
 - Pass through of higher aluminium prices within Beverage Cans;
 - Higher sales in the NZ Fibre operations from improved volumes in fresh food and generally stronger economic conditions; and
 - FX benefit on US dollar denominated North America sales (\$23.8M on pcp).
- Revenue gains were partially offset by:
 - Reduced external Paper exports to Asia as a result of increased B9 paper exports to Orora North America;
 - Slightly lower sales in ANZ Packaging & Distribution;
 - Lost revenue from footprint rationalisations in pcp (Petrie & Thomastown); and
 - Exit of sales of surplus Old Corrugated Cardboard (OCC) to Asia resulting from ongoing OCC collection footprint rationalisation.
- Taking into account several of the above factors, underlying sales in Australasia increased by 2.1%.
- Constant currency sales in North America grew by 5.2%.

EARNINGS BEFORE INTEREST AND TAX

- EBIT increased by 14.6% to \$118.4M. Improved earnings attributable to:
 - On target delivery of B9 Recycled Paper Mill cost reduction and innovation benefits;
 - Cost reduction, efficiency and sales margin improvement initiatives within the Corrugated division;
 - Higher Beverage earnings from previous Glass market share gains in the wine segment and improving glass furnace and can production efficiencies;
 - Increased Landsberg Packaging Solutions sales and cost efficiency benefits in the North American business; and
 - Translational FX benefit from US dollar denominated earnings (\$1.2M on pcp).
- Earnings gains were partially offset by:
 - Lower ANZ Packaging and Distribution division earnings as a result of marginally lower sales.

| Revenue Summary | | | |
|----------------------------|----------------|----------------|-----------------|
| (A\$ mil) | 1H14 | 1H15 | Change % |
| Australasia | 983.4 | 982.1 | (0.1%) |
| North America | 628.1 | 684.5 | 9.0% |
| Total sales revenue | 1,611.5 | 1,666.6 | 3.4% |

| Earnings Summary (EBIT) Pro Forma | | | |
|--|--------------|--------------|-----------------|
| (A\$ mil) | 1H14 | 1H15 | Change % |
| Australasia | 91.2 | 101.0 | 10.7% |
| North America | 27.9 | 33.6 | 20.4% |
| Corporate | (15.8) | (16.2) | (2.5%) |
| Total EBIT | 103.3 | 118.4 | 14.6% |

| (A\$ mil) | Total cost reduction target | Cumulative cost reduction achieved in FY14⁶ | Cumulative cost reduction achieved in 1H15 |
|------------------------|------------------------------------|---|---|
| B9 Recycled Paper Mill | 50.0 | 3.0 | 9.1 |

COST REDUCTION UPDATE

- On target delivery of \$9.1M of incremental (and cumulative⁶) cost reduction and innovation benefits from the B9 Recycled Paper Mill.
- Cumulative B9 benefits reflect \$8.1M from cost reduction and \$1.0M from innovation/sales synergy benefits.
- Remaining cost reduction benefits from previously disclosed portfolio exits/plant closures and cost improvement/productivity initiatives are delivering as anticipated with final benefits expected to be realised in the remainder of FY15.
- Orora expects to deliver approximately \$20.0M of cumulative B9 benefits in FY15, with the remainder over the next 2-3 years.

BALANCE SHEET

- Key balance sheet movements since June 2014 were:
 - Increase in other current assets is a result of high season effect on receivables and foreign exchange translation impact on North American receivables and inventories. Lower inventory in most Australasian divisions was offset by aluminium raw material stock build in Beverage Cans to support the transition to an import sourcing model (working capital impact partially offset by higher related payables), seasonal stock build ahead of the New Zealand fruit season and the impact of the recent acquisition/strategic account ramp up within Orora North America;
 - Net property, plant and equipment (PP&E) increased due to foreign exchange translation impact on Orora North America PP&E. Capex for 1H15 included spend on the following major items; corrugated equipment upgrades/innovation capability enhancements in Australasia and North America; spend relating to the rebuild of the G1 glass furnace; and the new Enterprise Resource Planning (ERP) system in Orora North America. Depreciation for the period was \$48.3M;
 - Increase in intangible assets reflects movement within the North American business associated with the foreign exchange translation impact on intangible assets, goodwill relating to the July 2014 acquisition and capex spend on the new ERP system.
 - Net debt increased by \$8.9M during the period primarily due to the foreign exchange translation impact on USD denominated debt of \$21.6M. On a constant currency basis, net debt is \$13.7M lower than June 2014 as a result of converting increased earnings into cash; and
 - Increase in payables and provisions reflect higher creditors as a result of the transition to an aluminium import sourcing model within Beverage Cans together with improved trading terms with vendors, partially offset by utilisation of cost reduction and restructuring provisions (see cash flow below).

CASH FLOW

- Underlying operating cash flow increased by \$9.1M to \$117.6M compared with pcp. Main movements included:
 - Increase in EBITDA of \$12.6M;
 - Working capital continues to be soundly managed. The slightly higher working capital outflow reflected North America's growth agenda – ramp up of recent strategic corporate account wins and the impact of the July 2014 acquisition;
 - Base net capex within guidance range for FY15 of 90-100% of depreciation. As previously communicated, net capex in FY15 is expected to be higher than the medium term average of 80-90% of depreciation due to expenditure on the G1 glass furnace rebuild and new ERP system in North America;
 - Net capex includes receipt of \$9.0M from the sale of a surplus land parcel at Botany, New South Wales;
 - Cash significant items 1H15 relates to spend on the legacy cost reduction and footprint rationalisation initiatives and onerous recycling contracts. In relation to the cost reduction programs, the net cash spend remaining is approximately \$3.0M, which will be spent in the second half of FY15. There is approximately \$12.0M of spend remaining on the onerous recycling contracts, which are expected to run down over the next 3-4 years.

| Balance Sheet | | | |
|---------------------------------------|-----------------|-----------------|-----------------|
| (A\$ mil) | 30/06/14 | 31/12/14 | Change % |
| Cash | 31 | 26 | (16.1%) |
| Other Current Assets | 824 | 952 | 15.5% |
| Property, Plant & Equipment | 1,544 | 1,549 | 0.3% |
| Intangible Assets | 232 | 267 | 15.1% |
| Investments & Other Assets | 123 | 136 | 10.6% |
| Total Assets | 2,754 | 2,930 | 6.4% |
| Interest-bearing Liabilities | 666 | 671 | 0.8% |
| Payables & Provisions | 706 | 830 | 17.6% |
| Total Equity | 1,382 | 1,429 | 3.4% |
| Total Liabilities & Equity | 2,754 | 2,930 | 6.4% |
| Net Debt | 636 | 645 | |
| Leverage | 2.2x | 2.1x | |
| Gearing | 31% | 31% | |

| Cash Flow | Pro Forma | | Change % |
|---------------------------------------|------------------|--------------|-----------------|
| (A\$ mil) | 1H14 | 1H15 | F/(U) |
| EBITDA | 154.1 | 166.7 | 8.2% |
| Non-cash Items | 1.0 | 11.0 | |
| Movement in Total Working Capital | (14.9) | (21.6) | |
| Net Capex | (31.7) | (38.5) | |
| Underlying Operating Cash Flow | 108.5 | 117.6 | 8.4% |
| Cash Significant Items | (46.8) | (10.8) | |
| Operating Free Cash Flow | 61.7 | 106.8 | |

WORKING CAPITAL

- Average total working capital to sales decreased to 10.7% (versus 10.8% in pcp) reflecting better Corrugated inventory management and improved vendor trading terms offsetting the impact of higher inventory positions from the transition to an imported aluminium sourcing model. Despite inventory build in preparation for the three month scheduled maintenance closure of the first Glass furnace (G1), the Beverage division was able to manage Glass inventory consistent with pcp. Working capital in the North American business was impacted by the July 2014 acquisition and increased receivables as revenues grow with strategic account wins.
- Working capital management remains an on-going focus across the group.

AUSTRALASIA

KEY POINTS

- Overall, Australasia delivered an increased EBIT of \$9.8M to \$101.0M, 10.7% higher than pcp.
- Economic conditions in Australia are flat. In general organic volume growth, outside of market share gains in Glass, remain muted and broadly in line with GDP.
- The Australian businesses have worked through the implications of the repeal of the Carbon Tax by the Australian Government in July 2014.

FIBRE DIVISION

- Fibre earnings for the year were higher than pcp, driven by benefits of cost improvement initiatives and the on-going ramp up of the B9 recycled paper mill.

Fibre Packaging:

- Sales in New Zealand were higher than pcp, aided by favourable volumes in the agriculture sector and generally improving economic conditions.
- Sales in Australia were in line with prior year. Improvements in the agriculture sectors were offset by weakness in the beverage and grocery segments. Other markets were generally stable.
- Cost improvement and sales margin initiatives contributed to better margins.

Packaging and Distribution:

- Improved sales in the dairy and quick service restaurant segments were offset by weakness in the grocery and industrial markets.
- A small subscale Cartons converting plant in Zillmere, QLD closed in September 2014. Transition of production to the remaining cartonboard facilities is on track.

Botany Recycled Paper Mill (B9)

- Production is on track with the projected learning curve in relation to volume and quality. The improved performance characteristics of B9 paper continue to be well received by customers in Australasia and North America.
- During the six months to December 2014, 185,000 tonnes of recycled paper were produced (167,000 tonnes in pcp).
- Production stability continued at the level the mill exited FY14, which allowed the team to focus on realising the cost reduction benefits.
- The Botany Mill exported 19,000 tonnes of recycled paper to Orora North America during the six months to December 2014 (nil in pcp).

BEVERAGE DIVISION

- Beverage earnings were higher than pcp, reflecting market share gains in the wine segment (Glass division), generally flat Beverage Can volumes and improved manufacturing efficiencies across the Beverage Division. Stelvin wine closure volumes were in line with pcp.
- A small subscale metal wine closure decoration facility in Laverton, Victoria was successfully closed in June 2014. Transition to third party supply is on track.

Beverage Cans:

- Earnings were ahead of pcp driven by improved production efficiencies.
- Successfully qualified a panel of aluminium vendors to move to a full import sourcing model following Alcoa's exit from production in Australia at the end of calendar 2014. The business is now transitioning from domestic supply to import which is expected to take at least the next 6 months and includes the process of managing any working capital impacts.
- Successfully extended a major customer contract until 2026 (was previously expiring in June 2016).

Glass:

- Delivered higher sales in the wine segment on pcp due to previously announced market share gains. Underlying wine volumes were slightly below pcp.
- Volumes in the beer segment were above pcp, reflecting increased sales to existing customers.
- Operating performance continued to improve aided by better furnace capacity utilisation and the successful repair to the second glass furnace (G2) in March 2014.

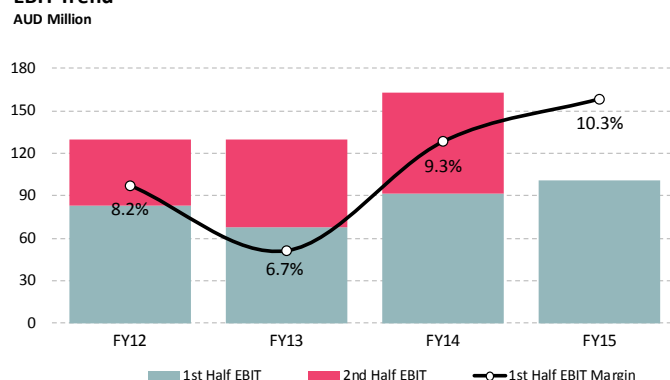
INNOVATION & GROWTH

- To satisfy increasing global demand for powdered dairy products, Orora is proposing to invest approximately \$20.0M in a new state of the art dairy sack line in the Packaging and Distribution division. If this investment proceeds, it is expected to be in production by late calendar 2016.

| (A\$ mil) | Pro Forma | | |
|---------------|-----------|-------|----------|
| | 1H14 | 1H15 | Change % |
| Sales Revenue | 983.4 | 982.1 | (0.1%) |
| EBIT | 91.2 | 101.0 | 10.7% |
| EBIT Margin % | 9.3% | 10.3% | 1.0% |

| Segment Cash Flow (A\$ mil) | Pro Forma | | Change % F/(U) |
|---------------------------------------|--------------|--------------|-------------------|
| | 1H14 | 1H15 | |
| EBITDA | 134.2 | 140.9 | 5.0% |
| Non Cash Items | 6.3 | 12.5 | |
| Movement in Total Working Capital | (4.9) | (9.1) | |
| Net Capex | (30.1) | (39.8) | |
| Underlying Operating Cash Flow | 105.5 | 104.5 | (1.0%) |
| Cash Significant Items | (9.4) | (7.7) | |
| Operating Free Cash Flow | 96.1 | 96.8 | |

EBIT Trend



- Orora was named in the 2014 BRW 50 Most Innovative Companies for its customer led investment in an innovative and value adding Beverage Can decorating process and an employee led safety program. Orora is the highest placed packaging company and one of only eight manufacturing companies to be included in the list.
- The Beverage Division has signed an exclusive licence with XOLUTION GmbH (Germany) to distribute the innovative XO™ re-sealable can closure in Australia, New Zealand and the Pacific region.

PERSPECTIVES FOR 2015

- B9 recycled paper exports to North America are expected to continue to increase during the second half of FY15. The paper's increased strength and improved printability is being well received by internal and now also third party customers in the region. Reiterate guidance that an estimated 40,000 tonnes will be exported to the North American business in FY15.
- The Packaging and Distribution division will undertake a reorganisation of its New Zealand Cartons operations during FY15 and FY16. This will involve the consolidation of three existing NZ sites into two with the Wellington site to be closed (FY16). Production capability at the remaining Auckland and Christchurch sites will be upgraded. The business currently serviced from Wellington will be transferred to the remaining NZ sites and also Orora's Australian Cartons business.
- As previously disclosed, the Glass division has won market share in the beer segment commencing July 2015.
- The scheduled rebuild of Orora's first glass furnace (G1) is on track. The furnace ceased production in January 2015 and will be out of operation for approximately three months while the rebuild is completed. Costs of the rebuild are estimated at approximately \$30M.
- From January 2015, the Glass business has commenced paying higher gas prices due to the expiry of the legacy long term supply agreement. To recover this cost, the business has gas price pass through mechanisms in approximately half of its existing customer contracts, however due to contractual lags, recovery will not commence until FY16. The remainder is expected to be recovered from the market over time.

NORTH AMERICA

KEY POINTS

- The North America business had a strong half year with sales up 5.2% on a constant currency basis.
- Effective December 2014, the North American business announced a rebranding to Landsberg Packaging Solutions to better reflect the growing shift towards being a provider of customised packaging solutions rather than a distributor of commodity product. The business division previously traded as Landsberg Distribution. The rebranding does not impact the Manufacturing division.
- Landsberg Packaging Solutions increased sales by 7.0% through organic growth, market share gains in most regions and the benefit of its bolt on acquisition.
- Sales growth was primarily driven by a continued focus on securing larger corporate accounts within the preferred markets of food, pharmaceutical/healthcare, information technology and automotive. The business gained benefit from its on-going transition to a provider of customised packaging solutions versus a distributor of commodity product.
- Integration of the acquisition completed on 1 July 2014, of a Texas, USA based distributor of plastic packaging products to the food and produce sector, is on track.
- The Manufacturing division delivered higher earnings driven by productivity gains and strong overall operating cost control despite a slight decline in sales and pressure on margins.
- EBIT margin improved to 4.9% (versus 4.5% pcp) primarily on the back of efficiency benefits and strong overall operating cost control and a focus on improving procurement capability.
- On a constant currency basis, earnings for the year were up 16.3% on pcp at US\$29.9M.
- Reported earnings were up 20.4% with FX translation benefits of \$1.2M over pcp.
- FX benefit on North America sales was \$23.8M.
- In general underlying market conditions remain subdued. Whilst the bias is positive, the business is yet to witness any tangible improvement in economic conditions within the region.

GROWTH OPTIONS

- Continued focus on organic growth by securing corporate accounts and increasing share of wallet with current customers.
- On-going investments in bolt on opportunities in the preferred markets that meet the hurdle rates of return are actively being pursued. These will develop an enhanced geographic footprint and/or extended product/distribution value proposition and provide scale benefits.
- Capitalise on the benefits of an integrated fibre operation through selling the improved performance characteristics of B9 paper.

PERSPECTIVES FOR 2015

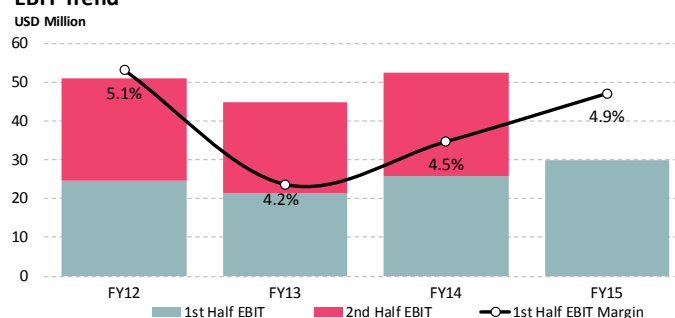
- Integration of the new ERP system is on track. Expenditure totalling approximately A\$22.0M is expected to occur evenly over FY15 and FY16.

| (A\$ mil) | 1H14 | 1H15 | Change % |
|---------------|-------|-------|----------|
| Sales Revenue | 628.1 | 684.5 | 9.0% |
| EBIT | 27.9 | 33.6 | 20.4% |
| EBIT Margin % | 4.5% | 4.9% | 0.4% |

| (US\$ mil) | 1H14 | 1H15 | Change % |
|---------------|-------|-------|----------|
| Sales Revenue | 578.9 | 608.9 | 5.2% |
| EBIT | 25.7 | 29.9 | 16.3% |

| Segment Cash Flow (A\$ mil) | Pro Forma 1H14 | 1H15 | Change % F/(U) |
|---------------------------------------|----------------|-------------|----------------|
| EBITDA | 32.9 | 39.4 | 19.8% |
| Non-cash Items | 1.5 | 0.2 | |
| Movement in Total Working Capital | (9.9) | (19.2) | |
| Net Capex | (3.6) | (5.9) | |
| Underlying Operating Cash Flow | 20.9 | 14.5 | (30.6%) |
| Cash Significant Items | 0.0 | 0.0 | |
| Operating Free Cash Flow | 20.9 | 14.5 | |

EBIT Trend



CORPORATE

Key Points

- Corporate costs of \$16.2M were in line with pcp (\$15.8M).
- Reiterate guidance that Corporate costs for FY15 are expected to be in line with pro forma FY14.

Conference Call

- Orora is hosting a conference call for investors and analysts at 11:00am today. The audio cast will be available on our website, www.ororagroup.com, within 24 hours.

Appendix

Reconciliation between Segment Result and Pro Forma Financial Information

Effective 17 December 2013, Orora Limited (the Company) and its controlled entities (collectively referred to as the Orora Group) demerged from Amcor Limited. The Company was listed as a separate standalone entity on the Australian Securities Exchange on 18 December 2013 and the demerger was implemented on 31 December 2013.

Prior to the demerger, the Company and Amcor Limited were required to undertake an internal corporate restructure (Corporate Restructure). The Corporate Restructure took place as at 31 October 2013 and as a result the statutory financial information for the comparative period does not give a relevant view of the performance of the Orora Group as it is currently structured.

As Orora Group has been operating as a standalone entity for the entire six month period ended 31 December 2014, there has been no need for the Company to provide pro forma financial information in respect of the current period.

However, unless otherwise indicated, the comparative financial information contained in this presentation for the six month period ended 31 December 2013 has been presented on a pro forma basis.

In preparation of the pro forma financial information, adjustments have been made to the Orora Group's 31 December 2013 segment results (as included in the statutory accounts) to present a view of performance as if the internal corporate restructure associated with the demerger had been effective from 1 July 2013. Additionally, adjustments have been made in the pro forma presentation to include the additional corporate costs and the depreciation reduction from the asset impairment as if they had been applicable from 1 July 2013.

The pro forma adjustments referred to above have been made on a basis consistent with those contemplated on page 46 of the Amcor Limited Demerger Scheme Booklet. The following reconciliations and the pro forma financial information have not been audited.

AUSTRALASIA

| EARNINGS (A\$ mil) | As reported ⁽²⁾ | One-Off Items | Pro Forma Adjustments ⁽³⁾ | 1H14 Pro Forma |
|------------------------------|-------------------------------|------------------|---|-------------------|
| Sales revenue | 983.4 | - | - | 983.4 |
| Reported EBIT ⁽¹⁾ | 80.7 | - | 10.5 | 91.2 |
| EBIT Margin % | 8.2% | | | 9.3% |

| CASH FLOW (A\$ mil) | As reported ⁽²⁾ | One-Off Items | Pro Forma Adjustments ⁽³⁾ | 1HFY14 Pro Forma |
|--------------------------------------|-------------------------------|------------------|---|---------------------|
| EBITDA ⁽⁴⁾ | 134.2 | - | - | 134.2 |
| Non-cash items | 6.3 | - | - | 6.3 |
| Movement in total working capital | (4.9) | - | - | (4.9) |
| Net capital expenditure | (30.1) | - | - | (30.1) |
| Operating Cash Flow | 105.5 | - | - | 105.5 |
| Cash significant items | (9.4) | - | - | (9.4) |
| Operating Free Cash Flow | 96.1 ⁽⁵⁾ | - | - | 96.1 |

⁽¹⁾ Earnings before interest, related income tax expense and significant items.

⁽²⁾ As reported per the Segment Note in the Interim Financial Report (refer note 2). Includes impact of reclassification of Australasia restructuring expense to significant items, consistent with 2014 Annual Report presentation.

⁽³⁾ Pro forma adjustment impact to EBIT represents a reduction in the depreciation charge of \$10.5 million from accounting for the asset impairment included in the Demerger Scheme Book being applicable from 1 July 2013 (as per the Demerger Scheme Book).

⁽⁴⁾ Earnings before depreciation, amortisation, interest, related income tax expense and significant items.

⁽⁵⁾ As reported in the Segment Note contained within the Interim Financial Report (refer note 2).

NORTH AMERICA

| EARNINGS (A\$ mil) | As reported ⁽²⁾ | One-Off Items | Pro Forma Adjustments ⁽³⁾ | 1H14 Pro Forma |
|------------------------------|-------------------------------|------------------|---|-------------------|
| Sales revenue | 628.1 | - | - | 628.1 |
| Reported EBIT ⁽¹⁾ | 27.9 | - | - | 27.9 |
| EBIT Margin % | 4.5% | | | 4.5% |

| CASH FLOW (A\$ mil) | As reported ⁽²⁾ | One-Off Items | Pro Forma Adjustments ⁽³⁾ | 1HFY14 Pro Forma |
|--------------------------------------|-------------------------------|------------------|---|---------------------|
| EBITDA ⁽³⁾ | 32.9 | - | - | 32.9 |
| Non-cash items | 1.5 | - | - | 1.5 |
| Movement in total working capital | (9.9) | - | - | (9.9) |
| Net capital expenditure | (3.6) | - | - | (3.6) |
| Operating Cash Flow | 20.9 | - | - | 20.9 |
| Cash significant items | - | - | - | - |
| Operating Free Cash Flow | 20.9 ⁽⁴⁾ | - | - | 20.9 |

⁽¹⁾ Earnings before interest, related income tax expense and significant items.

⁽²⁾ As reported per the Segment Note in the Interim Financial Report (refer note 2).

⁽³⁾ Earnings before depreciation, amortisation, interest, related income tax expense and significant items.

⁽⁴⁾ As reported in the Segment Note contained within the Interim Financial Report (refer note 2).

Consolidated Income Statement for the six months ending 31 December 2013

| (A\$ mil) | As reported ⁽¹⁾ | One-Off Items ⁽²⁾ | Pro Forma Adjustments ⁽³⁾ | 1H14 Pro Forma |
|---|-------------------------------|---------------------------------|---|-------------------|
| Sales revenue | 1,611.5 | - | - | 1,611.5 |
| Earnings before depreciation, amortisation, interest, related income tax expense and significant items | 162.6 | - | (8.5) | 154.1 |
| Depreciation and amortisation | (61.3) | - | 10.5 | (50.8) |
| Earnings before interest, related income tax expense and significant items | 101.3 | - | 2.0 | 103.3 |
| Significant items before tax | (230.2) | 230.2 | - | - |
| Earnings before interest and related income tax expense | (128.9) | 230.2 | 2.0 | 103.3 |
| Net financing costs | (24.3) | - | 2.3 | (22.0) |
| Income tax (expense)/benefit | 42.0 | (63.5) | (3.6) | (25.1) |
| Profit for the financial period from continuing operations | (111.2) | 166.7 | 0.7 | 56.2 |

⁽¹⁾ As reported per the Segment Note in the Interim Financial Report (refer note 2), with exception of net financing costs and income tax expense which is not included in the Segment Note. Includes impact of reclassification of Australasia restructuring expense to significant items, consistent with 2014 Annual Report presentation.

⁽²⁾ One-off adjustments include significant items adjusted for in the 2014 Annual Report.

⁽³⁾ Pro forma adjustments to earnings include a reduction in the depreciation charge of \$10.5 million from accounting for the asset impairment from 1 July 2014 and an increase in corporate costs of \$8.5 million from accounting additional standalone costs from 1 July 2013. Pro forma adjustment to financing costs is based on the effective funding cost applied in the Demerger Scheme Book. Pro forma tax expense has been calculated using an effective tax rate of 30.8%, which is based on a blended tax rate for the Orora business' and was the rate used in the Demerger Scheme Book.

Consolidated Cash Flows for the six months ending 31 December 2013

| (A\$ mil) | As reported ⁽¹⁾ | One-Off Items ⁽²⁾ | Pro Forma Adjustments ⁽³⁾ | 1H14 Pro Forma |
|--|----------------------------|------------------------------|--------------------------------------|----------------|
| Earnings before depreciation, amortisation, interest, related income tax expense and significant items | 162.6 | - | (8.5) | 154.1 |
| Non-cash items | 1.0 | - | - | 1.0 |
| Movement in total working capital | (54.8) | 39.9 | - | (14.9) |
| Net capital expenditure | (31.7) | - | - | (31.7) |
| Underlying Operating Cash Flow from continuing operations | 77.1 | 39.9 | (8.5) | 108.5 |
| Cash significant items | (46.8) | - | - | (46.8) |
| Operating Free Cash Flow from continuing operations | 30.3 | 39.9 | (8.5) | 61.7 |

⁽¹⁾ As reported per the Segment Note in the Interim Financial Report (refer note 2).

⁽²⁾ Movement in total working capital adjusted to exclude demerger receivable from Amcor Ltd and defined benefit pension top up consistent with the 2014 Annual Report.

⁽³⁾ Pro forma adjustments include additional standalone costs from 1 July 2013.